



2016 - 2017 SCHEDULE

**Understanding Senior Living Design**  
 Winn Bishop & William Holmes | 3/15 11 AM

**Investors Understanding Fannie and Freddie Loan Programs and it's Benefits**  
 Craig Penny | 8/16 -11 AM

**Realizing a Return Through Educational Support**  
 Curtis Davis | 4/19 - 11 AM

**Real Estate Transactions & Tax Implications**  
 Mike Meeks and Rebecca Young | 9/27 -11 AM

**Underwriting Tenant Financial Projections**  
 Daniel Dorn | 5/17- 11 AM

**Take The Scare Out of Our Sales Call Centers**  
 Peyton Biddle | 10/18 -11 AM

**Insider Perspective to Senior Housing Valuations**  
 Daniel Dorn | 6/28 - 11 AM

**The Importance of Branding Standards**  
 Victoria Jaras | 11/15 -11 AM

**Forward Projections for the Senior Housing Market**  
 Hunter Smith | 7/19 - 11 AM

**Resident Satisfaction**  
 Chris Perkins | 12/20 -11 AM



**WESSEX**  
 CAPITAL INVESTMENTS

**Presentations start at 11 AM**  
 Conference Room | Roanoke, VA

**Reservations Required**  
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